# **Senate Standing Committee on Environment and Communications**

## **Answers to Senate Estimates Questions on Notice**

### **Additional Estimates Hearings February 2016**

### **Communications Portfolio**

#### **Australia Post**

Question No: 228(d)

**Australia Post** 

Hansard Ref: Written, 19/02/2016

**Topic: Market Research** 

Senator Ludwig, Joe asked:

Since the change of Prime Minister on 14 September, 2015:

- 1. List any market research conducted by the department/agency:
  - (a) List the total cost of this research
  - (b) List each item of expenditure and cost, broken down by division and program
  - (c) Who conducted the research?
  - (d) How were they identified?
  - (e) Where was the research conducted?
  - (f) In what way was the research conducted?
  - (g) Were focus groups, round tables or other forms of research tools used?
  - (h) How were participants for these focus groups et al selected?
  - (i) How was the firm or individual that conducted the review selected?
  - (j) What input did the Minister have?
  - (k) How was it approved?
  - (1) Were other firms or individuals considered? If yes, please detail.

#### **Answer:**

1 (a-l). The specific details sought about market research activities across the entire corporation are not captured on any central database or are commercial-in-confidence given the competitive market in which we operate. As such, Australia Post is not in a position to provide the information requested.